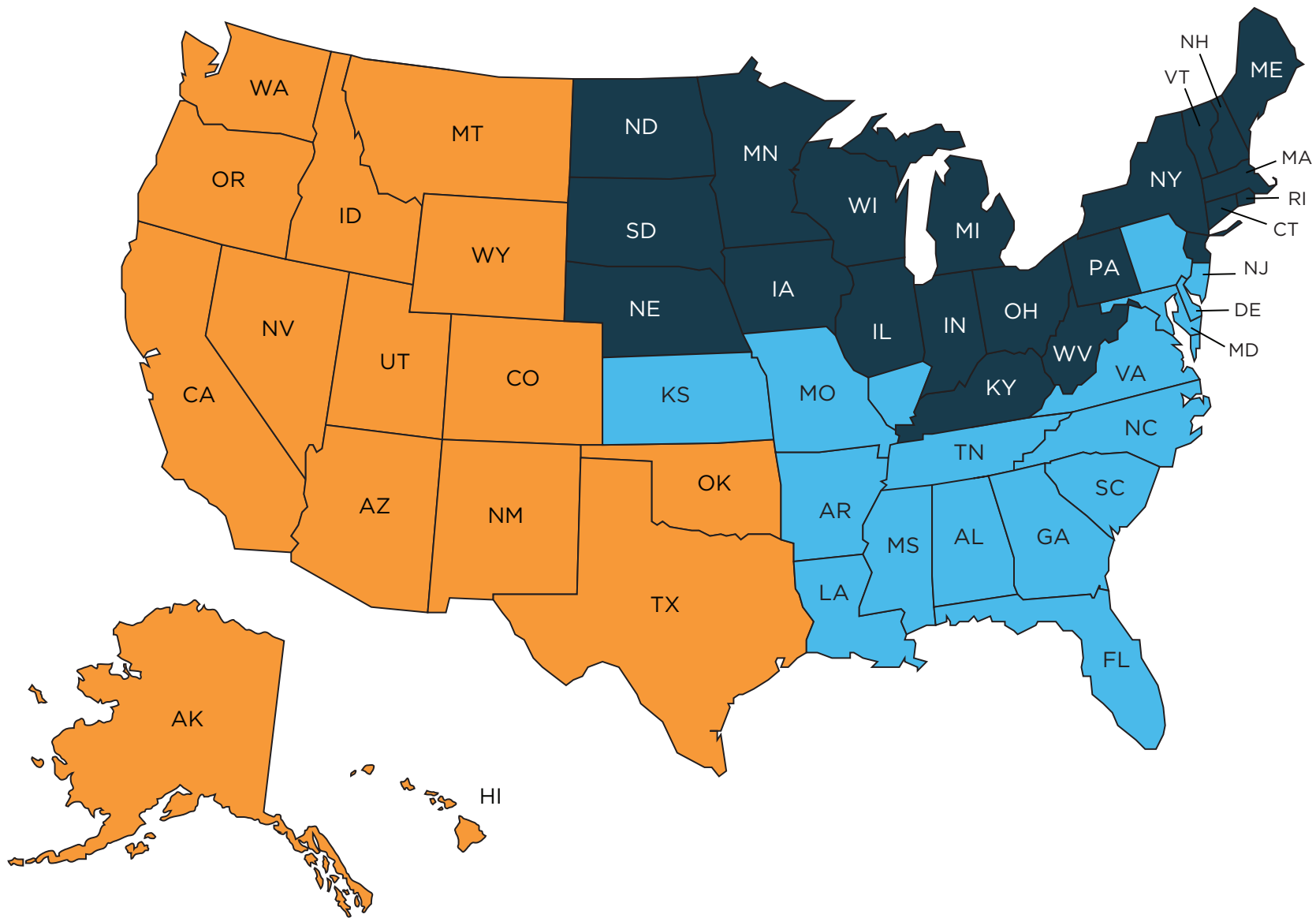


SPEAKMAN® SALES REPRESENTATIVES

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| SPEC SOUTH | | | | | |
|------------------------------|--------------------|-----------------------------|--------------------------------|----------------|------|
| Agency | Rep | Territory | Email | Phone | Code |
| Proline Sales, Inc. | Gregory E. McLaren | DE, NJ, Eastern PA | gmclaren@prolinesalesinc.com | (215) 517-7543 | 240 |
| Barnard Associates | Brian Barnard | VA, MD | brianjbarnard@yahoo.com | (410) 977-7748 | 280 |
| Ludwig, Smith & Walker | Todd Walker | NC, SC | todd.walker@swrep.com | (704) 342-9690 | 310 |
| SCW Sales | Joe Welsh | GA, Eastern TN | joe.welsh@scwsales.com | (770) 447-1227 | 320 |
| Marsh and Moore | J. Marsh Rodriguez | FL | JMarshRodriguez@marshmoore.com | (904) 827-8788 | 330 |
| Covenant Sales | Mark Sweatt | AL | mark@covenantsalesinc.com | (205) 995-7670 | 360 |
| Southern Marketing | Jeff Hilton | AR, TN | Jefferysmg@gmail.com | (901) 547-0042 | 470 |
| Donahue-Wesco | Dan Donahue | MO, IL | dand@donahuesales.com | (314) 406-2443 | 610 |
| Grant & Associates | Walter Kenning | MS, LA | wkenning@grant-assoc.com | (504) 400-8718 | 640 |
| Hodes & Sutter | Dan Hodes | MS, KS | dan@hodesandsutter.com | (913) 451-7472 | 710 |
| Victory Management Solutions | Enrique Aranda | Caribbean & Central America | aranda@vmgroup.biz | (305) 407-8050 | 931 |

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| SPEC NORTH | | | | | |
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| Agency | Rep | Territory | Email | Phone | Code |
| Cooper New England | Scott Cooper | ME, NH, VT, MA, RI, CT | scoop@C-nes.com | (203) 720-7161 | 110 |
| Fortune and Wright | Todd Wright | Upstate NY | todd@fandwsales.com | (518) 441-4616 | 130 |
| Next Associates | Tammy Golding | NYC, Long Island, NJ | tgolden@nextreps.com | (631) 532-2300 x106 | 220 |
| Triumph Sales | Tony Bruno | WV, Western PA Eastern OH | triumphsales@comcast.net | (412) 781-0950 | 241 |
| Northland Sales | Jeff Mellone | WI, MI | jeff@northlandsalesinc.com | (262) 290-4296 | 530 |
| Watermark Employee Group | Brad Boyer | Western OH, IN, KY, IL, MO | bboyer@watermarkeps.com | (317) 219-4333 | 430 540 |
| Target Marketing Reps | Paul Joswiak | ND, SD, MN | pauljoswiak@tmreps.com | (952) 471-1211 | 560 |
| Allied Systems, Inc. | Ron Thompson | IA, NE | ron@asidsm.com | (515)-223-6643 | 570 |
| Exceptional Product Sales | Mike Kovacs | MI | eps.michigan@sbcglobal.net | (586) 286-3240 | 580 |
| Spec Rep Direct Line | Brad O'Neil | Eastern Canada | brad.oneil@directlineenterprises.com | (519) 282-1224 | |

| HOSPITALITY SOUTH | | | | | |
|----------------------|--------------------|-----------|-----------------------------|----------------|------|
| Agency | Rep | Territory | Email | Phone | Code |
| Guthrie & Associates | Cindy Guthrie | FL | cindy@guthrieassociates.com | (561) 753-9506 | 969 |
| Todd LLC | Todd Baxter Fuller | Atlanta | Todd@TODDrep.com | (404) 839 1015 | 970 |

| HOSPITALITY NORTH | | | | | |
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| Agency | Rep | Territory | Email | Phone | Code |
| Ryan & Associates | Dan Ryan | OH, MI, IN | ryandassoc@aol.com | (216) 272-2462 | 967 |
| ET Collaborative | Elaine Tosko | IL only | elaine@etcollaborative.com | (216) 712-6938 | 967 |

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| Agency | Rep | Territory | Email | Phone | Code |
| Lambda Associates | Mark Letsos | Houston, TX | mark@lambdaspecialties.com | (281) 888-1366 | 441 |
| The Founders Group | Bob Arison | OK, North TX | bob@tfgsales.com | (817) 917-6281 | 730 |
| TBD | Mark Glennon (Interim) | San Antonio, TX | mark.glennon@speakman.com | (949) 306-0088 | 731 |
| Buche Carmco | Peter Buche | MT, WY, CO, NM, UT, ID, East NV | pbuche@buchecarmco.com | (303) 944-4478 | 810 |
| Keyline Sales | Bill Rante | Southern California | brante@keylinesales.com | (562) 904-3910 | SPK880 |
| Keyline Sales | Bill Rante | Las Vegas, NV | brante@keylinesales.com | (562) 904-3910 | SPK885 |
| Osborne Company | Chris Gillespie | Hawaii | chris@osborneco-inc.com | (510) 912-1616 | SPK920 |
| R&G Sales, Inc. | Ralph Shirey | Phoenix, AZ | rshirey@r-gsales.com | (602) 232-2345 | SPK830 |
| Osborne Company | Ashley Messier | N.CA & N.NV | ashley@osborneco-inc.com | (415) 533-2063 | SPK870 |
| Mechanical Solutions | Lee Cooke | OR, WA, AK | lee@msinw.com | (206) 484-9743 | 840 |
| Lowe Mechanical Sales | Bill Lowe | BC / Alberta | bill@lowesales.com | (403) 870-1765 | 942 |

| HOSPITALITY WEST | | | | | |
|------------------|----------------|-----------|--------------------------|----------------|------|
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| Canvas Group | Tyson Stone | CA, NV | tyson@canvasgroupinc.com | (323) 630-3553 | 966 |
| Canvas Group | Holly Gonzales | CA, NV | holly@canvasgroupinc.com | (323) 630-3553 | 966 |